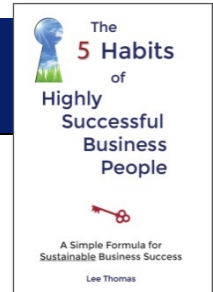


# 5 HABITS OF HIGHLY SUCCESSFUL BUSINESS PEOPLE



Ready to *gain CONTROL of your business, have more FUN, and increase REVENUE?*



Today's business world is extremely challenging and many entrepreneurs find themselves ill-prepared to meet the myriad of obstacles they face. Sustainable success can be elusive and hard to achieve.

Having owned 15 businesses in 10 different industries for over 40 years, Lee Thomas, DMD has often been asked what his keys to success are. Drawing from the achievements (and missteps) of both himself and other successful business people, Dr. Thomas shares the five most important habits that a successful entrepreneur must master. As these habits are learned and practiced diligently, **sustainable business success is guaranteed.**

Suggested Audience: Business Owners, Management, & Team  
Suggested Format: Full- or Half-Day Lecture and/or Workshop; Keynote

## Learning Objectives

- ◆ Clearly define what success means to you.
- ◆ Understand how to apply the 5 Habits.
- ◆ Recognize proven business principles vs. techniques.
- ◆ Learn to delegate effectively and get off the treadmill.
- ◆ Gain perspectives and methodologies to wealth accumulation and maintenance.
- ◆ Discover the core beliefs of successful people.
- ◆ Keys for building high quality personal and work relationships.
- ◆ Uncover and apply tips and methods for handling stress.
- ◆ Identify methods for getting UNSTUCK in business and life.
- ◆ Discover a simple Rapid Results Sales Program that really works!

## The 5 Habits

- ◆ Use **common sense**
- ◆ Understand/employ **proven business principles**
- ◆ Utilize **techniques that support** these principles
- ◆ Take **focused action**
- ◆ **Measure** the right things

